

Wins secured by CISPE

Benefit	Result
Microsoft's CSP-Hoster licensing program created to mitigate price discrimination between Azure direct sales and existing licensing programs for CSPs in response to CISPE and individual members' complaints.	✓
BYOL of Microsoft software on European CSP's platforms: Flexible Virtualisation Benefit (FVB) created by Microsoft in response to CISPE and Cigref's 10 Principles for Fair Software Licensing.	✓
The existence of the SPLA program, and its competitiveness through price regulation mechanisms guaranteed for 5 years from initial agreement date.	✓
End-customer anonymity for cloud infrastructure service providers hosting Microsoft software workloads in their clouds via Azure Arc on CSP-Hoster.	✓
PAYG licensing of Microsoft products on European CSP's platforms - via Azure Arc on CSP-Hoster.	✓
Ability to run Microsoft 365 Local on European Owned Azure Local (single tenant) Infrastructure.	✓
Windows 10/11 VDI on European Owned Infrastructure and multi-session on European Owned Azure Local (single tenant) Infrastructure.	✓
Free Extended Security Updates on European Owned Azure Local (single tenant) Infrastructure.	✓
Windows 10/11 VDI multi-session on European Owned multi tenant Infrastructure.	✗
Removing technical tying between Entra ID / Azure Active Directory and Microsoft 365 to allow full replacement and interoperability.	✗



Cloud Infrastructure Service Providers in Europe (CISPE) is the most representative, respected, and relevant association for cloud service providers in Europe. Working for the benefit of both cloud vendors and users, CISPE gives a voice to all players - from local SMEs to global hyperscale providers. It has proven to be a valuable partner to European institutions by offering insights and developing practical tools, frameworks, codes of conduct, and guides that support the implementation of EU policy. CISPE is governed by an exclusively European board that empowers smaller players while embracing the realities of federated, distributed, and multicloud approaches.